

# DEFINE

## SIPOC

Supplies	Inputs	Process	Outputs	Customers / Requirements
<ul style="list-style-type: none"> <li>Application Forms</li> <li>Brochures</li> </ul>	<ul style="list-style-type: none"> <li>Completed applications</li> <li>2 Letters of Recom.</li> <li>Essay</li> <li>GPA</li> <li>FAPSA</li> </ul>	<pre> graph TD     A[Distribute Applications] --&gt; B[Receive Apps and Docs.]     B --&gt; C[Data Entry and Matching]     C --&gt; D[Committee Selection]     D --&gt; E[Announcing and Posting]     E --&gt; F[Billing and Payment]           </pre>	<ul style="list-style-type: none"> <li>Reject incomplete applications</li> <li>Committee decisions</li> <li>Awarding and Billing</li> <li>Student declines</li> </ul>	<ul style="list-style-type: none"> <li>New students</li> <li>Current students</li> <li>Recruiters</li> <li>Advancement Office</li> <li>Business Office</li> <li>Foundation Office</li> <li>Timely Decisions and Notifications</li> </ul>

